

Zimele Pension Plans 19th AGM

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Fund Manager's Presentation

About Us

➤ Who we are

Zimele Asset Management provides fund management services for unit trusts and pension schemes, and has been in operation since 1998.

➤ Our Licenses

- ❑ Fund Manager for the Zimele Unit Trust Scheme, licensed and regulated by the Capital Markets Authority “CMA”
- ❑ Fund Manager for the Zimele Pension Schemes, licensed by the Retirement benefits Authority “RBA”

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Collective Investment Schemes Managed

➤ Zimele Personal Pension Schemes

- ✓ Zimele Guaranteed Personal Pension Scheme
- ✓ Zimele Personal Pension Scheme
- ✓ Zimele Income Drawdown Plan

➤ Zimele Unit Trust Scheme

- ✓ Zimele Fixed Income Fund
- ✓ Zimele Balanced Fund

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Economic Review

Global Highlights

- ❑ Cautious recovery from geopolitics tensions, fragile supply chains and uneven growth across regions with measured optimism.
- ❑ Inflation eased in developed markets across the major economies
- ❑ US FED revised its policy rates gradually to 4.7% by Dec 2024 from 5.5% on Dec 2023.
 - Central banks transitioned from aggressive tightening to **potential rate cuts**, improving global financial conditions
 - The shift in policy provided some relief to emerging markets including Kenya
 - Weakening of USD against other countries

Domestic Highlights

- ❑ Reduced Inflation
 - ✓ The Agricultural sector grew by 4.2% driven by heavy rains in Q4 2024.
- ❑ The successful issuance of a new Eurobond in early 2024, which was used to repay the maturing June 2024 Eurobond, was a significant milestone.
- ❑ Kenya shilling to appreciated to ksh.129.29 per US Dollar by December 2024, a 17% gain
- ❑ compared to ksh.156.46 per US Dollar in December 2023
- ❑ CBR revised from 13% in Dec 23 to 11.25% by Dec 24
- ❑ Domestic interest rates steadily decreased especially in the second half of the year of 2024.

Zimele Guaranteed Pension Plan

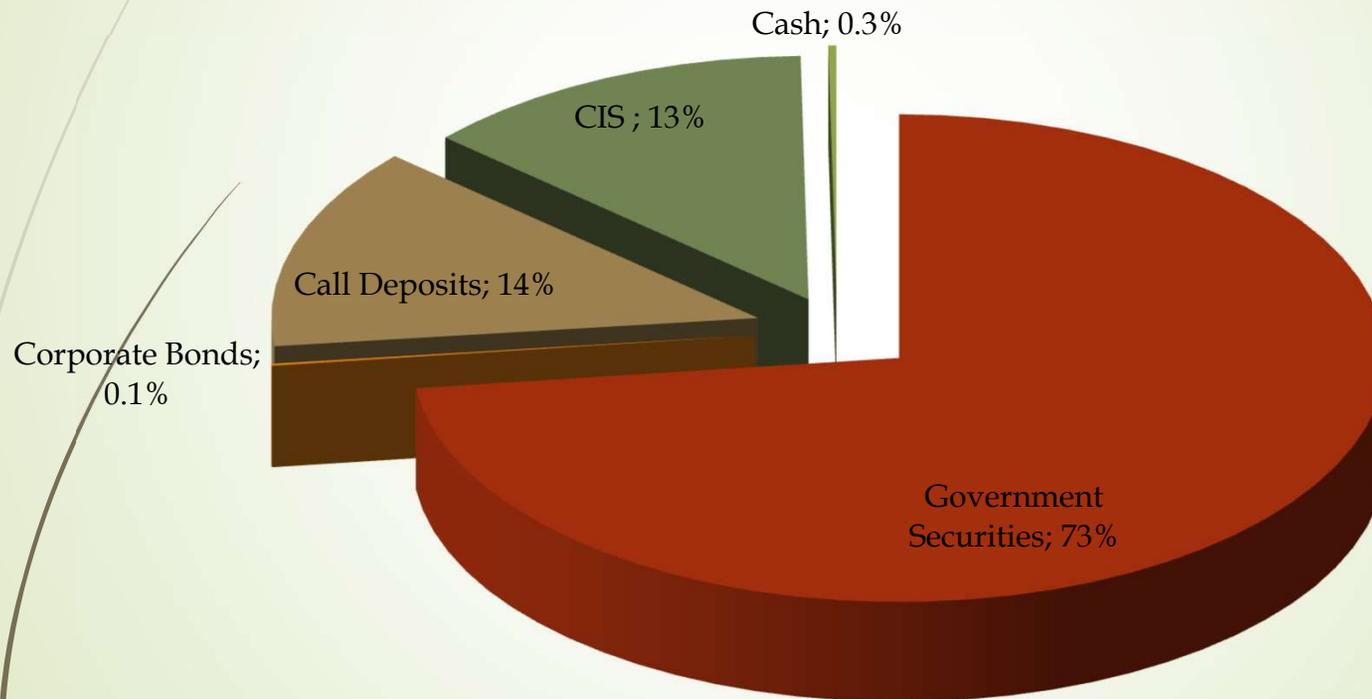
- ✓ The ZGPPP allow members to save conveniently towards retirement and earn an interest on deposits.
- ✓ The funds are invested collectively in safe and stable securities such as Treasury Bills and Treasury Bonds, with the objective of providing a guaranteed rate of return to members every year.
- ✓ Returns earned from these investments are paid out to members in the form of interest income.
- ✓ The interest is compounded on an annual basis until the member attains retirement age and wishes to withdraw the funds.
- ✓ This allows the investment to grow faster than any ordinary investments, because the interest earned also continues to earn more money.

Zimele Pension Plans 19th Annual General Meeting

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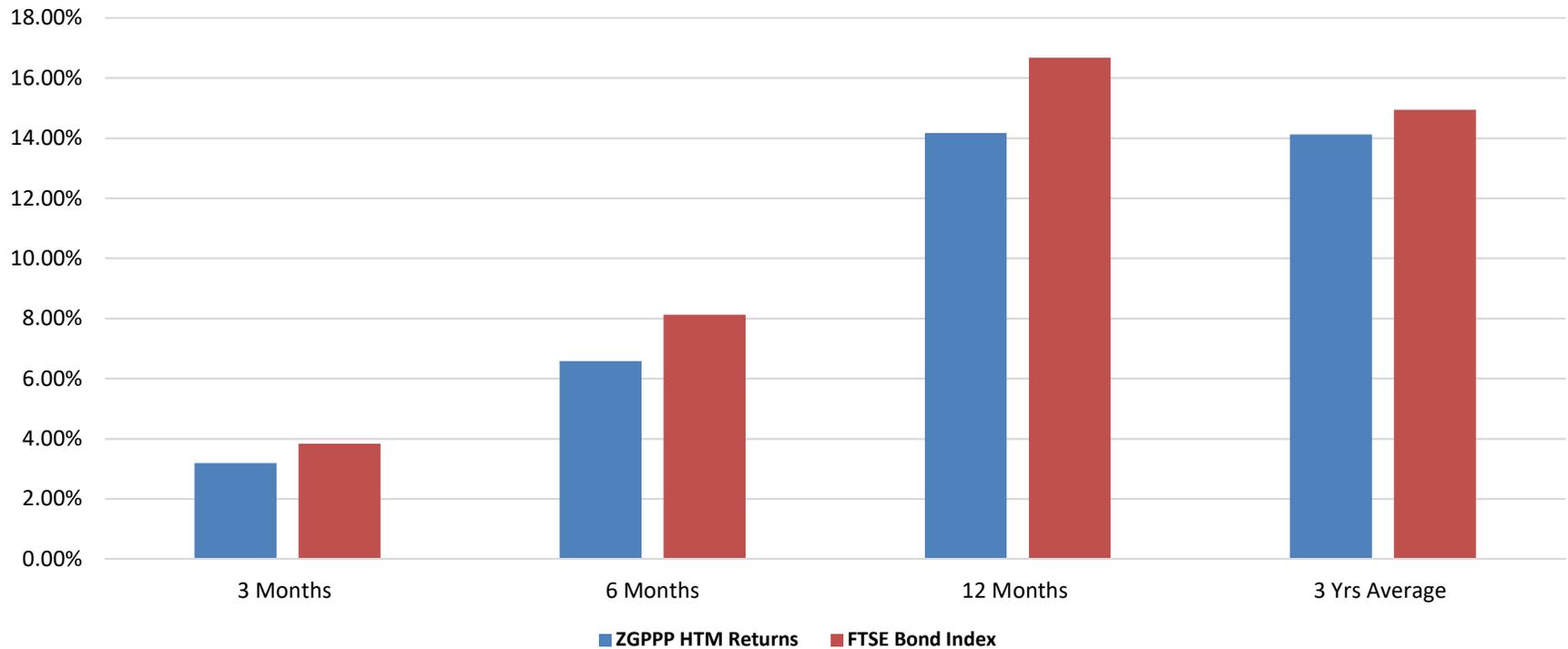
Zimele Guaranteed Personal Pension Plan

Overall Asset Allocation as at 31st December 2024



Zimele Guaranteed Pension Plan

ZGPPP Weighted Returns Vs FTSE Kenya Shillings Government Bond Index



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ZGPPP – Funds Under Management

The Closing Fund Under Management (FMU) 2020-2024					
YEAR	2024	2023	2022	2021	2020
Total Fund Value	504,241,363	417,007,703	385,172,899	350,304,871	285,060,929

The Closing Fund under Management (FMU) and Units in Issue over the 5 Year Period

Zimele Guaranteed Personal Pension Plan continued to record a double digit growth in FUM despite a tough year characterized with emergence of new products and capital out flows.

Zimele Personal Pension Plan

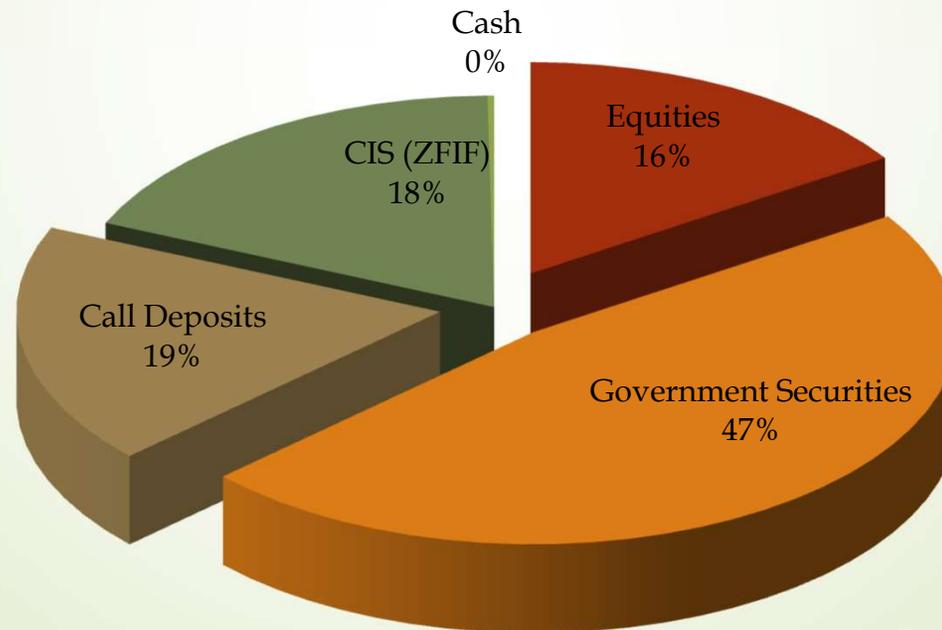
- ✓ The Zimele Personal Pension Plan, also called the growth fund, works on the pooling of funds concept. Your contributions and any additional contributions from a third party, such as an employer, are combined and invested in interest earning assets, including as Treasury bill and Treasury Bonds, and shares of companies listed at the Nairobi Securities Exchange (NSE) on your behalf through the scheme with the objective of ensuring you end up with sufficient pension benefits upon retirement.
- ✓ It is recommended for people who have a longer period before they attain retirement age since they can take advantage of time for their investments to accumulate attractive returns.

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Zimele Personal Pension Plan Asset Allocation as at 31st December 2024

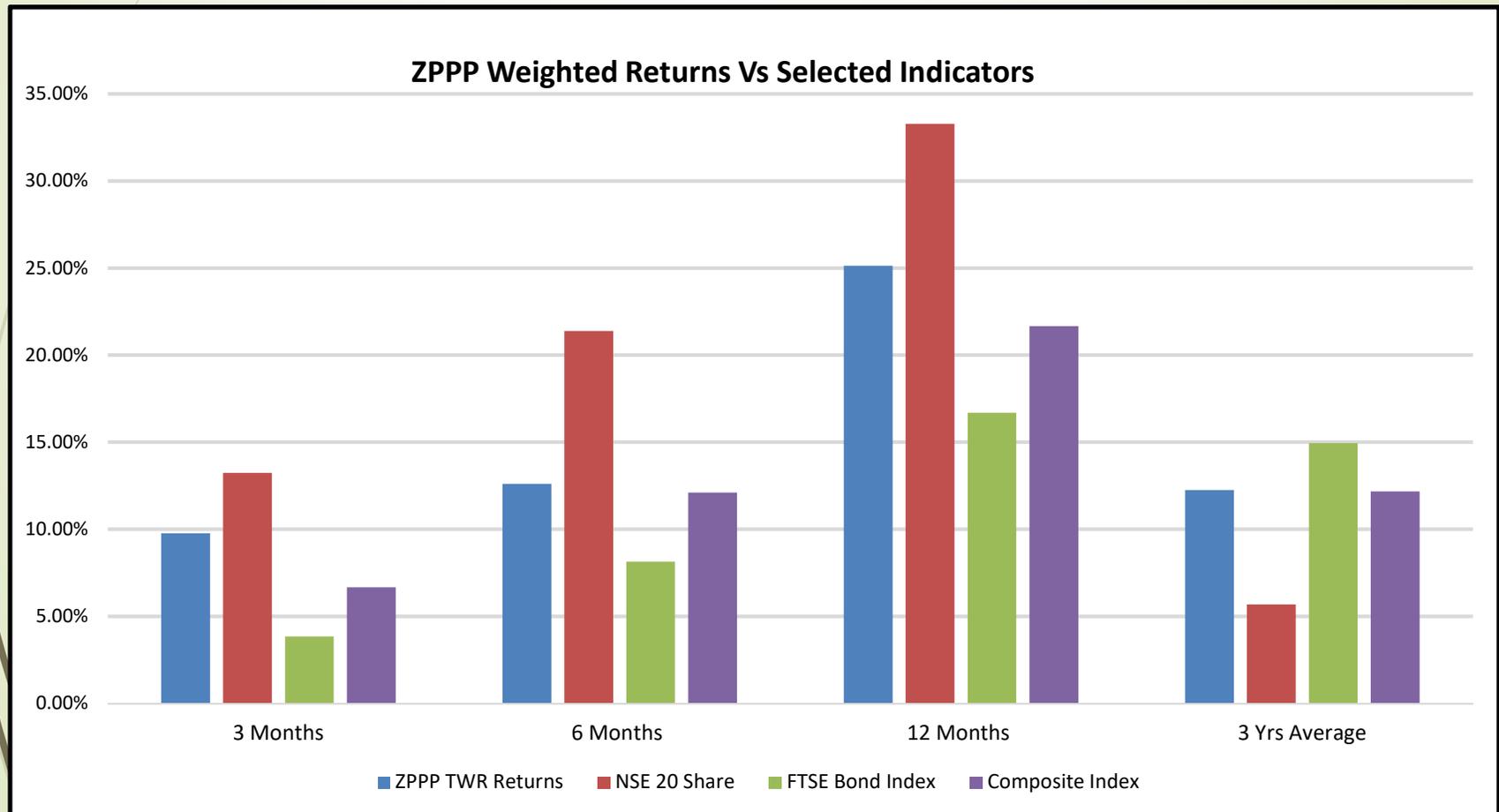
Overall Asset Allocation as at 31st December 2024



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Zimele Personal Pension Plan Periodic Returns



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ZPPP – Funds Under Management

The Closing Fund Under Management (FMU) 2020-2024					
YEAR	2024	2023	2022	2021	2020
Total Fund Value	183,628,747	148,628,898	142,332,874	145,539,043	136,571,175

The Closing Fund under Management (FMU) and Units in Issue over the 5 Year Period

Zimele Personal Pension Plan continued to record a growth in FUM despite depressing returns particularly in the equity market.

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2024 Highlights

- ❑ The total pension industry AUM for the period ending 31st December 2024 was Ksh 2,255.3 billion, this is an increase from Ksh 1,978.8 billion reported on June 2024, representing a 14% growth period.
- ❑ The growth in assets witnessed during the period emanated mainly from investment income and contributions, particularly NSSF contributions that moved to year two of implementation, where the lower limit increased from Ksh 6,000 to Ksh 7,000 and the upper limit from Ksh 18,000 to Ksh 36,000.
- ❑ Outlook for 2025.
 - ✓ Attractive bond yields boosting fixed income returns
 - ✓ Sustained equity market performance for schemes with listed equity allocations
 - ✓ Ongoing increase in NSSF contributions.

ZIMELE

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